

# ANNUAL REPORT 2018



United Way of India



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## With the support of our corporate partners, volunteers and staff, we have crossed several milestones and have numerous achievements to our credit this year

It gives me immense pleasure to share the 2018-19 Annual report with you. As I look back at the year gone by, I am filled with pride and appreciation for all

that we have been able to achieve as a network. Leveraging our collective capabilities, we continued to add scale to our reach, addressing some of India's most pressing issues, truly making a lasting impact in the lives of the communities we serve. With the support of our corporate partners, volunteers and staff, we have crossed several milestones and have numerous achievements to our credit this year.

- The network achieved a robust growth of 40%, raising a total funds of INR 143 crs
- Our pan-India healthcare initiatives have improved health outcomes for close to 200,000 beneficiaries
- Our public health and disaster awareness campaigns touched the lives of 300,000+ people
- We contributed to a greener and cleaner environment by rejuvenating 19 lakes and planting 30,600+ trees, thereby creating a chain of positive outcomes for the communities
- Our education programs have helped more than 19,000 children to enhance their learning levels and be better prepared for further learning
- In summary, the United Way India network has impacted close to a million lives across India

We are also pleased to announce the soon to be launched new UW chapter in Ahmedabad. This year was the first complete year for the United Way (UWI) national office being in operation with full capacity. Thanks to our CEO, Saleem Khan, we managed to on-board a stellar team – all of whom are specialists in their respective fields and domains. Two years of arduous effort by the Board Managing Committee (Atul Patel, Gulshan Sachdeva and Suneeth Katarki), supported in large measure by Shri Sunil Mehta, finally culminated in the signing of 'Operating Framework 2.0'. With this behind us, the network now has a well-defined, harmonized operating framework, to which all United Way chapters in India are aligned. The new framework is built on the spirit of oneness and trust, delivering on the commitment to our donors and the communities we serve. The implementation of the new operating framework has helped United Way position itself uniquely as a national

partner of choice, helping us deliver impact at scale. Additionally, the year saw a continued scale-up of our national programs, 'Born Learning' (BL), focussed on early childhood development, and Generation United, which addresses youth unemployment. With a very successful pilot in Karnataka, BL gathered national scale and is now being implemented nationally through our network chapters, with more than 232 Anganwadi centres supported across 6 states, positively impacting more than 23,000 children and 20,000 indirect beneficiaries. Spearheaded by Manish Michael, our Executive Director from United Way Bengaluru (UWBe), BL is UWI's first successful 'Centre of Excellence' driven program, where UWBe is responsible for building national capabilities for the program through workshops, trainings and capacity building. '**Generation United**' continued to forge new partnerships as we convened thought leaders and subject matter experts to share views and ideate on how this issue could be nationally addressed.

Moving forward, 2018-19 comes with a plethora of new initiatives planned, which will include launch of our 'Major Giving' platform – 'The Rabindranath Tagore Society', to help us reach out to the growing pool of super high net worth philanthropists, who want to play a pivotal role in building a happy, healthy and inclusive India. With the completion of my term as Chairman, I feel extremely satisfied to be leaving a uniquely stable chapter partnership, and a dynamically growing network. I am delighted to be handing over the baton to a very distinguished and accomplished professional and a dear friend, **Mr Shailesh Haribhakti**. I am confident that he will steer the network to even greater heights. My sincere gratitude and thanks to all the Local United Way Board Members and the teams, for their commitment and leadership in driving this phenomenal success. I would like to especially thank our donors and partners for believing in us and supporting our work so generously. Last but not the least, immense gratitude and standing ovation for our very competent CEO, Saleem Khan, without whom none of this would have been possible. His indomitable spirit saw the flag of UWI flying high each day.

**As we continue to make bigger strides in 2019, let us come together and LIVE UNITED!**

Sincerely,

**Sunit Mehra**  
Chairman  
United Way of India





**With a stronger network and the collective support of our partners, we are truly in a position to deliver on our ambitious goals we set for ourselves**

What a year it has been for us as I look back at all that we were able to achieve as a network! Thinking of the year gone by, I see a stimulating journey that was filled with exciting new partnerships, our continuously growing impact across the country, new challenges faced with confidence, the successes across our network initiatives, sturdy revenue growth and purposeful endeavors by our Local United Ways. It is with a sense of pride and gratitude that I share our Annual Report which showcases the impact of the United Way India network in the year 2017-18. This year we have focused deeply on leveraging on the collective capabilities of the United Way network in India in addressing some of India's most pressing needs in the development space, and truly making a lasting impact on the communities we serve.

As a network, we are proud to have reached out to close to 1 million lives, thanks to the ever-growing support of our corporate collaborators, NGO partners, government agencies, and the communities we serve. Collectively, we have ascended new heights and have grown significantly to appreciate our achievements this year. We have scaled up our impact considerably and have joined forces with close to 500 NGOs, which continue to implement our vision in some of the most challenging areas of intervention. To accomplish our overall impact, the network achieved a very healthy revenue growth towards the causes that we deeply care about – Education, Livelihood, Health, and Disaster Response.

Our health initiatives continue to serve those in dire need, providing them with health services and awareness while our education projects set their attention on the holistic development of children in the early childhood stage of their lives. Our livelihood and skilling programs on the other hand have been engaged in equipping the youth

with vocational trainings to empower them with the right skills needed to match the current needs of the market.

Lastly, disaster and humanitarian relief remains close to our heart as a network. We have persisted in our proactive and reactive support towards the major natural disasters and disaster prone geographies. Taking inspiration from our boosted impact and with the vision to mobilize the caring power of many more communities, I am pleased to say that we are launching a new United Way Chapter in Ahmedabad to continue our efforts in new geographies.

As we get ready for the launch of our major donor platform through the '**Tagore Society**', we aim at engaging individual philanthropists to add scale to our work and also invest further in digital tools and technology to strengthen our offering. We shall also continue to focus on building upon our governance and compliance framework. With a strong network and the collective support of our partners, we are truly in a position to deliver on the ambitious goals we've set for ourselves. I am truly proud of all that we have achieved and am very excited for all that lies ahead.

**Great things happen when we LIVE UNITED!**

Sincerely,

**Saleem Khan**  
*Chief Executive Officer*  
*United Way of India*



# WHO WE ARE

**United Way India** is a part of the United Way Worldwide network and is a registered non-profit in India. UWI aims at advancing the common good through its various local programs and initiatives in the areas of health, education, livelihood and disaster relief.

We envision a world where every community is a strong one, with jobs that pay a livable wage, good schools and a healthy environment. We engage people and organizations in innovative solutions that are transforming that vision into reality.

Based in Mumbai, the role of United Way India is to lead all our nation-wide initiatives and support our local chapters in order for them to create the most impact in the communities they serve!

Our chapters are present in the locations below:



# Why United Way?

United Way India envisions a world where every individual has an opportunity to succeed, and entire communities thrive as a result



## MISSION

Our Mission is to improve lives by mobilizing the caring power of communities across India to advance the common good.

United Way India envisions a stronger India where all individuals and families achieve their human potential through education, income stability and healthy lives. We strive to lead the way in impactful philanthropy for building sustainable communities.





## COLLECTIVE IMPACT

United Way brings together all stakeholders in each community: NGOs, governments, individuals and corporates, to respond collectively to complex social issues

## THINKING GLOBAL, ACTING LOCAL

United Way offers on the ground knowledge about each community's specific and most pressing needs in over 40 countries and territories where United Way has a presence. Resources are raised locally and invested in the local community



## PURSUING LONG LASTING CHANGE

United Way addresses the root causes and works toward long-term sustainable change

## BEING THE CSR PARTNER OF CHOICE

United Way supports companies in their philanthropy efforts designed to address social issues through directed corporate grants



## DRIVING NATIONAL PROGRAMS

United Way India's perspective is to drive high impact programs at the national level and scale up locally-run programs that have a strong community impact in the areas of education, livelihood, health, environment and disaster response

## MEASURING OUTCOMES

Outcome measurement is a critical part of United Way's methodology to strengthen programs and effectively communicate results



A woman with dark hair, wearing a colorful patterned top and a gold hoop earring, is operating a vintage-style sewing machine. The machine is white with a large hand wheel and a foot. The background is a warm, reddish-brown wall. The text "OUR NATIONAL PROGRAMS" is overlaid in large, bold, blue capital letters.

# **OUR NATIONAL PROGRAMS**

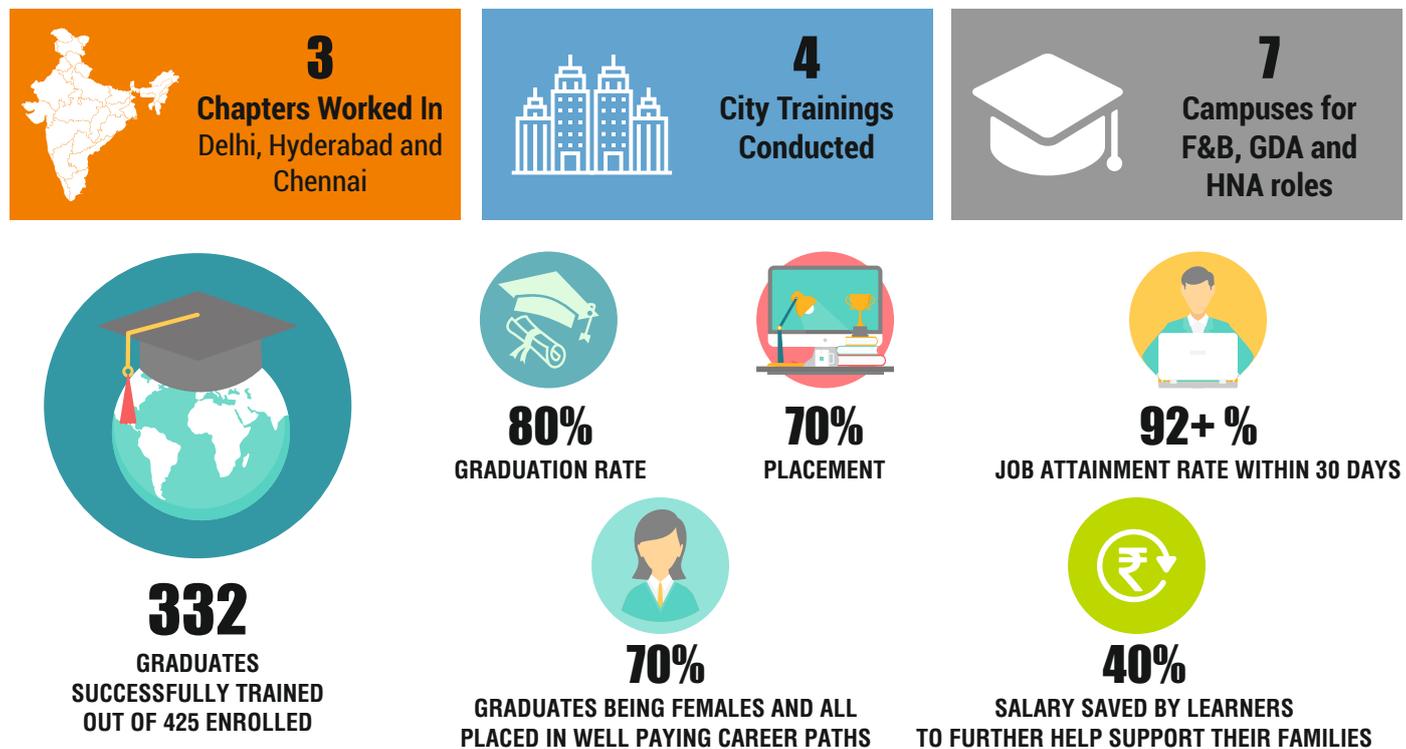
# SKILL DEVELOPMENT - GENERATION UNITED

**Generation United** is a skill development program for unemployed youth between the ages of 18-29 years. The program is a partnership between United Way India and the Generation India, a nonprofit founded by McKinsey and Company in 2014. Generation United is a youth skilling and employment program targeting unemployed young adults (of age groups of 18-29). It seeks to address the dual paradox of global unemployment where on one hand, there are 75 million youth unemployed globally and on the other, 40% of employers experience skills shortage at the entry level. Within ~3.5 years, Generation is already the world's largest demand-driven skilling initiative with 20,000+ students enrolled globally. It seeks to create employment opportunities for 1 million young adults across 10 countries (US, Spain, India, Kenya, Mexico, Australia, Pakistan, Singapore, Hong Kong and the UK) over the next five years.

In India, Generation United is present in 3 roles: certified General Duty Assistants (GDAs)/home healthcare aides, Food & Beverage (F&B) steward associates and Home Beauty Therapists. These professions have the potential for structured career paths while at the same time face challenges with respect to the right skills and high attrition rates.

Generation has a pan-India presence across 25 cities from where students are mobilized; of which 7 are demand centres where students are placed. The 7 demand cities are Delhi-NCR, Bangalore, Hyderabad, Chennai, Jaipur, Mumbai and Kolkata. Generation in India has trained 7,000+ students enrolled across 35 training centres; of which 5,400+ candidates have graduated.

## GENERATION UNITED: IMPACT SUMMARY



## PLACEMENTS OF OUR LEARNERS



# BORN LEARNING

The Born Learning campaign is one of the most sought-after programs of the United Way India network. Led by United Way Bengaluru as the Centre of Excellence, the program works towards the overall development of children between 0-6 years of age by transforming Anganwadis (government pre-school centres) through a well-rounded approach with specific objectives. United Way Bengaluru in partnership with the Department of Women and Child Development has initiated programs in selected urban and peri-urban Anganwadis with the aim of adding value to the existing facilities and activities.

Many studies over the years have found that child development from 0-6 years is the most crucial and lays the foundation for the future of a child, and it is with this vision that the Born learning campaign came into existence. Born Learning looks to bridge the gaps in early childhood care and education by providing a stimulating learning environment and building the collaborative capacity of Anganwadi teachers and parents. The Born learning campaign is implemented with the support and expertise of its NGO partners.

## OBJECTIVES



### Enhanced Pre-school Learning

To enhance the pre-school learning in the Anganwadis for children (3-6 years old) to bring about school readiness in them

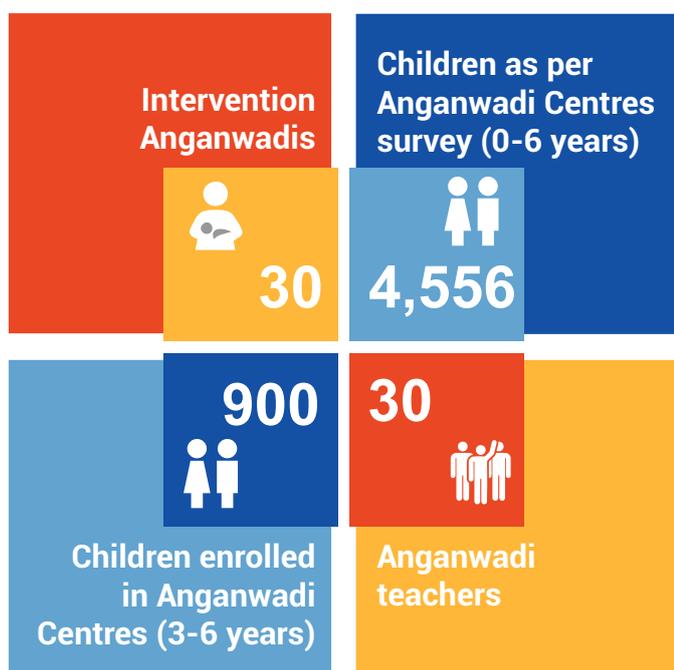
### Conducive Learning Environment

To ensure access to a safe, attractive and conducive learning environment for children in the Anganwadis

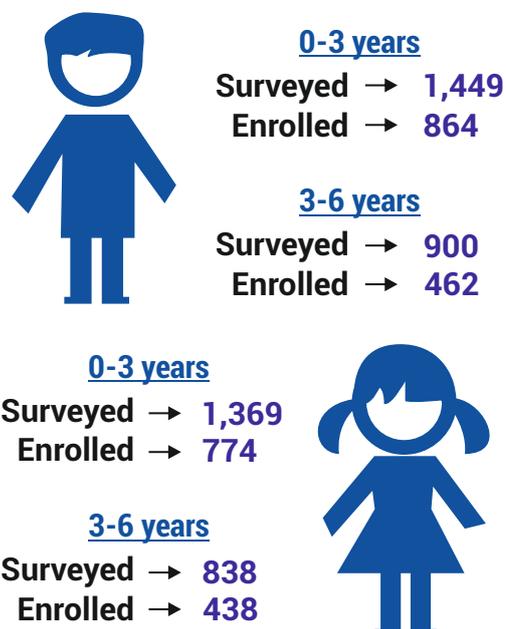
### Active Community Involvement

To engage and involve actively the community stake holders, specifically - the parent groups in the development process of the child

## PROJECT REACH



### Boys and Girls Enrolled



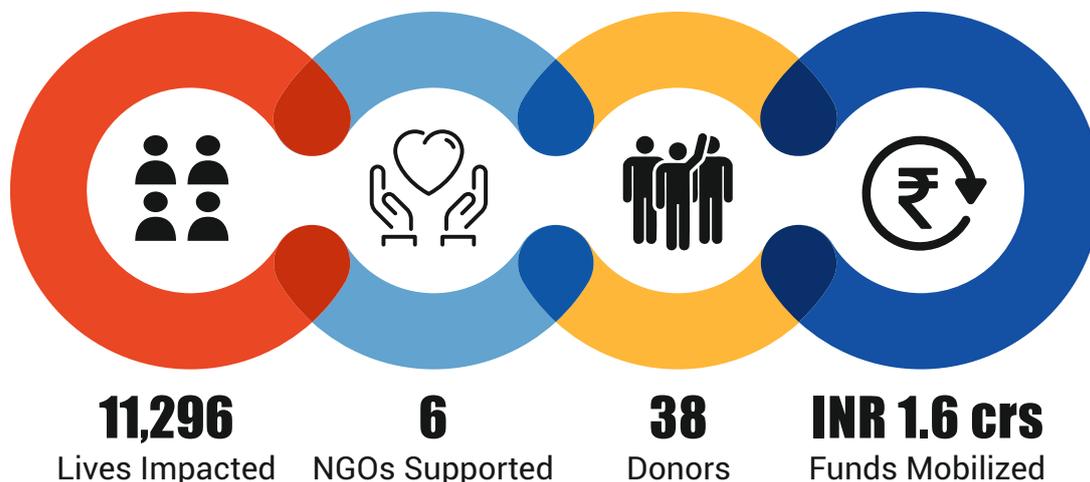
# DISASTER RELIEF

United Way India has always been a frontrunner when it comes to proactively responding to many of India's major calamities. From leveraging our ability to mobilize resources from our individual donors as well as our corporate partners, we have a comprehensive and holistic approach to disaster management, with a focus on immediate, mid-term and long-term relief and rehabilitation, along with community building.

We work at identifying credible NGO partners for on-ground implementation after thorough due diligence of their past work and performance, legal compliances, etc. We then conduct a needs assessment of the affected communities including consulting with the government and local organizations. United Way India, through its chapters tracks the progress of its interventions by ensuring seamless collaboration between our NGO partners, volunteer agencies and local government agencies.

Since India was witness to fewer natural disasters this year, United Way India mobilized INR 1.6 crores primarily directed towards disaster preparedness projects. Through the United Way Disaster Response Fund (UWDRF), we have supported a total of 8 interventions spanning 4 states, namely, Jammu and Kashmir, Uttarakhand, Bihar and Assam. Most recently United Way India has been deeply involved and has carried out a number of needs assessments for flood affected communities in Kerala and Karnataka. Our interventions focus on the essentials such as Education, WASH, Disability, Non-food items, Livelihoods, Health, Shelter and Sanitation, thereby impacting more than 11,296 direct beneficiaries.

## IMPACT SUMMARY



**Interventions across 4 disaster affected states:**

Jammu & Kashmir, Uttarakhand, Bihar, Assam

**Interventions across 3 themes:**

Education, WASH, Disability

**Interventions across 3 phases of disaster cycle:**

- Immediate and Mid-term Response
- Long-term Rehabilitation
- Disaster Preparedness

### WASH



**335**  
TOILET  
CONSTRUCTED



**7**  
RAISED HAND-PUMPS  
CONSTRUCTED

### EDUCATION



**49**  
SCHOOLS  
IMPACTED



**1,171**  
CHILDREN  
REACHED OUT TO

### AWARENESS AND TRAINING



**691**  
CITIZENS IMPACTED

### DISABILITY



**102**  
DISABLED CHILDREN SUPPORTED



**OUR**

**IMPACT**



**ENVIRONMENT**



## EDUCATION



**421**

SCHOOLS IMPACTED



**15,452**

HOURS OF LEARNING SESSIONS



**19,357**

CHILDREN WITH IMPROVED LEARNING LEVELS



**88,852**

MOTHERS AND CHILDREN IMPACTED



**31,319**

MID-DAY MEALS PROVIDED

## LIVELIHOOD



**7,007**

STUDENTS TRAINED IN VOCATIONAL TRAINING PROGRAMS



**4,521**

JOBS CREATED

## HEALTH AND SANITATION



**1,16,550**

PEOPLE BENEFITTING FROM  
HEALTH CLINICS AND TREATMENT



**3,13,442**

CITIZENS MADE AWARE



**96**

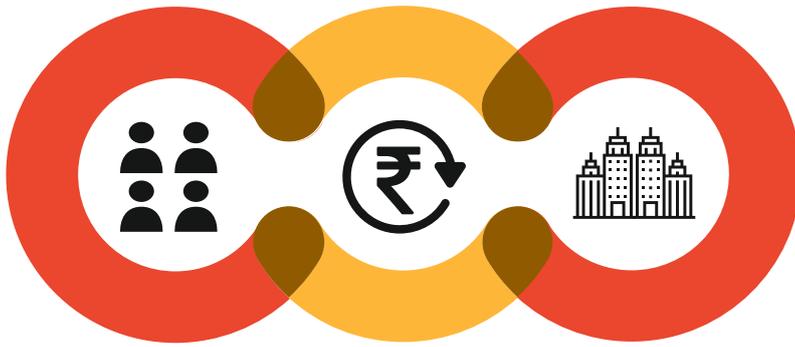
TOILETS CONSTRUCTED



# MUMBAI

WE UNITED

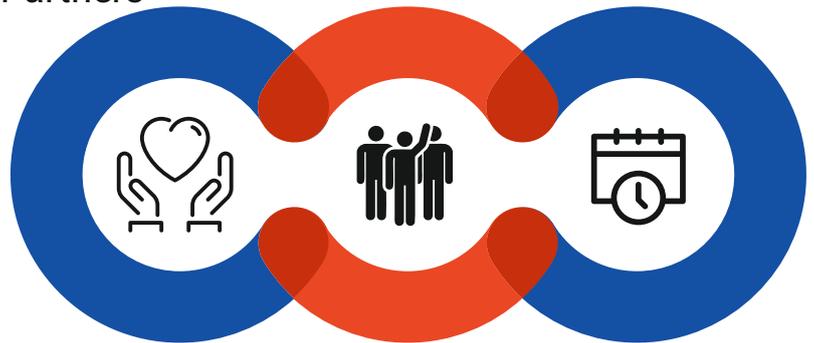




**3+ lakhs**  
Lives  
Impacted

**INR 49+ crs**  
Funds raised

**235**  
Corporate  
Partners



**337**  
NGOs Supported

**2,874**  
Volunteers

**9,772**  
Volunteering  
Hours

## SANITATION



**68**

Sanitation facilities constructed (includes 24 toilet seats, 36 urinals, 4 hand washing stations, 4 drinking water stations) for children from 6 government schools in flood affected Cuddalore district, Tamil Nadu



**3,500**

Drought-stricken individuals from 698 families who were provided clean drinking water for one month



**554**

School children from 6 government schools in flood stricken Cuddalore district, with improved access to WASH infrastructure and WASH education & sensitization



**475**

Families who received increased access to clean drinking water through the provision of a water filter



**505**

Individuals benefiting from WASH training

## PUBLIC SAFETY



**17,783**

Young adults engaged through safe rider training and annual event / competition on road safety under the United for Road Safety Campaign



**277**

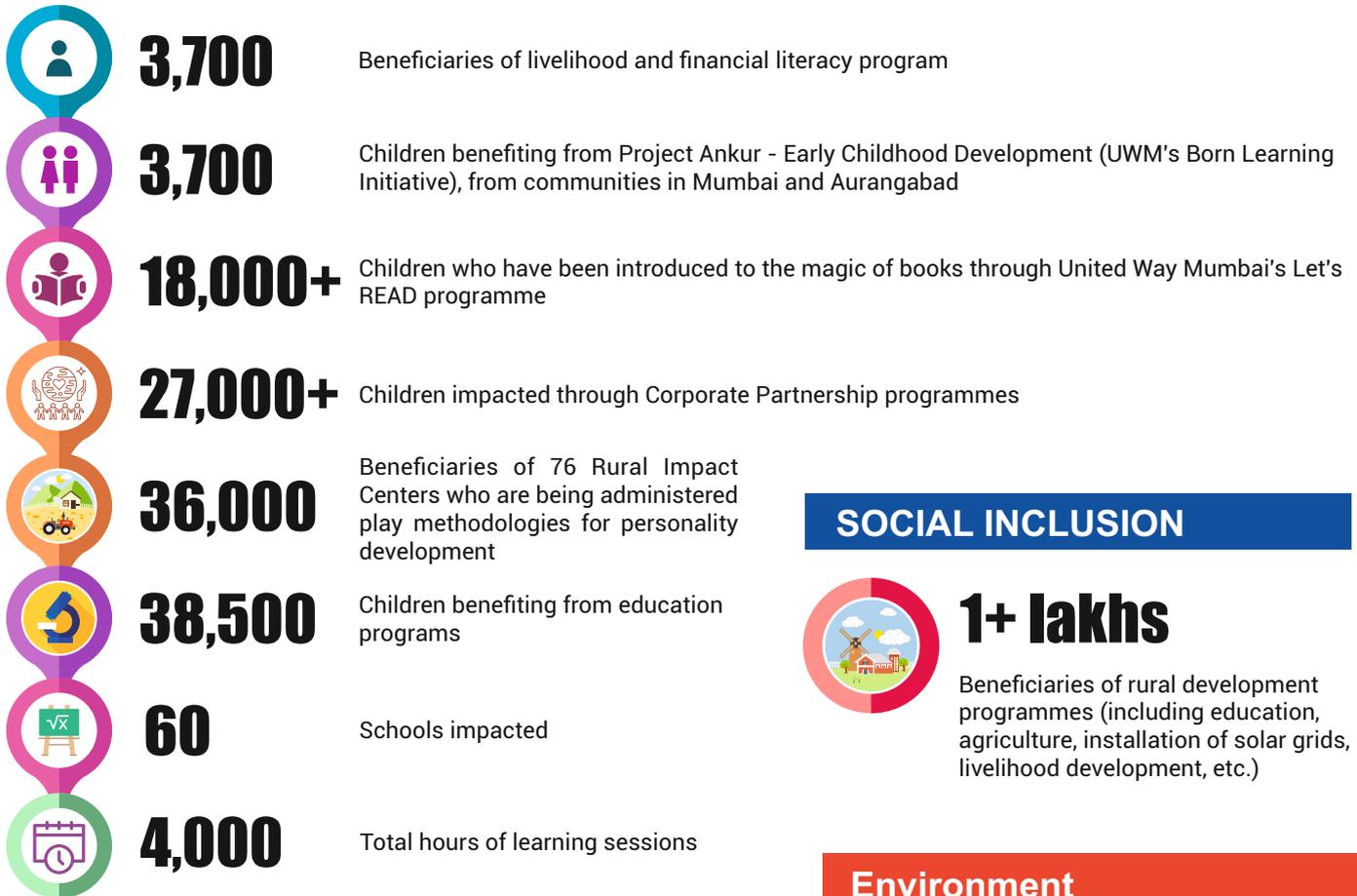
Institutes / groups (colleges, community groups, etc.) engaged through the United for Road Safety Campaign



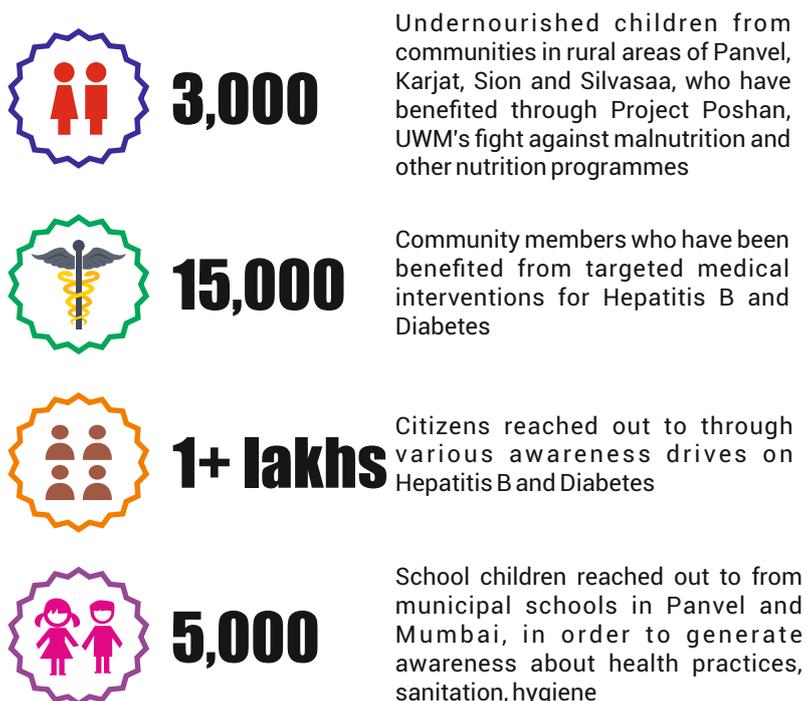
**167**

Safe Rider Training sessions conducted

## LIVELIHOOD & EDUCATION



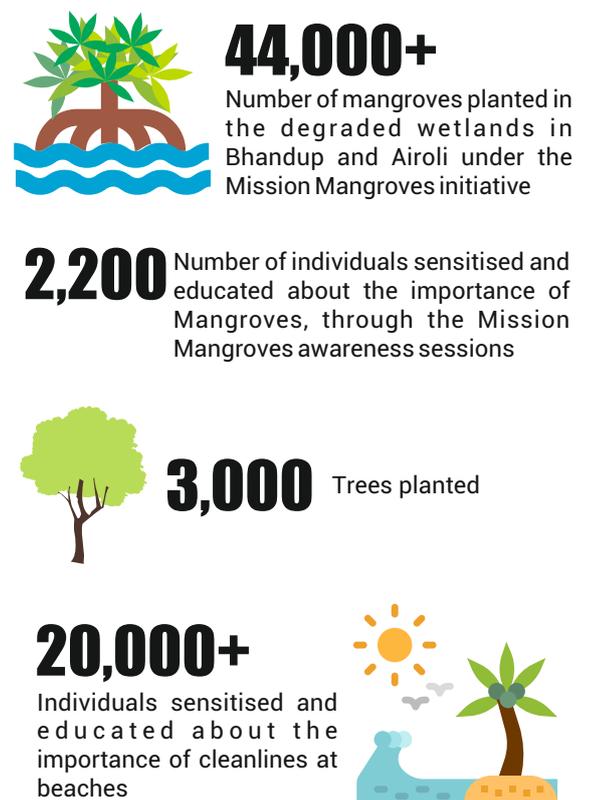
## HEALTH



## SOCIAL INCLUSION

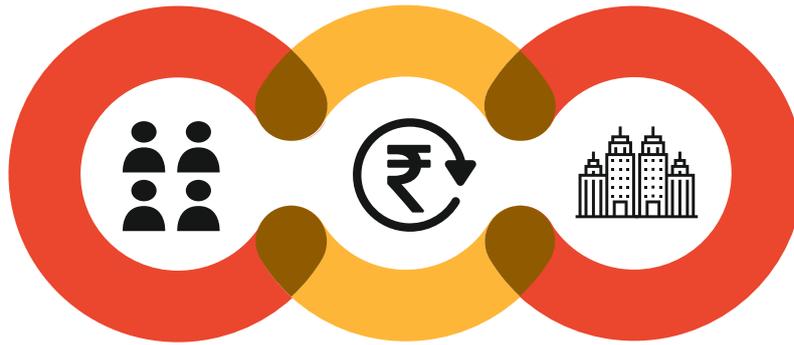


## Environment





**BARODA**



**81,456** **INR 10 crs** **51,748**  
 Lives Impacted Funds raised Donors



**27** **85** **9,000**  
 NGOs Supported Volunteers Volunteering Hours

**EDUCATION**



**100**  
 SCHOOLS IMPACTED



**21**  
 LEARNING CENTERS SETUP



**2,160**  
 HOURS OF LEARNING SESSIONS



**25**  
 ANGANWADIS SUPPORTED



**1,800**  
 MID-DAY MEALS PROVIDED



**10,431**  
 CHILDREN IMPACTED



**800**  
 PARENTS AND TEACHERS TRAINED



**4,000**  
 MOTHERS IMPACTED



**1,500**  
 EDUCATIONAL KITS DISTRIBUTED TO CHILDREN IN NEED

## HEALTH



**10**

TOILET BLOCKS  
CONSTRUCTED



**10**

SCHOOLS EQUIPPED WITH  
SANITATION & DRINKING  
WATER FACILITIES



**7,000**

CITIZENS MADE AWARE



**5,500**

PATIENTS GIVEN  
ACCESS TO TREATMENT



**4,000**

MEDICAL AND HYGIENE  
KITS DISTRIBUTED



**3,000**

MEALS PROVIDED  
TO IMPROVE  
NUTRITION



**13,500+**

EYE CHECKS OF SCHOOL  
AND ANGANWADI CHILDREN



**3,300**

TREATMENT OF CHILDREN  
IN PICU AND NICU UNITS

## DISASTER RELIEF



**8**

TOILET BLOCKS CONSTRUCTED



**3,000**

NUMBER OF PEOPLE IMPACTED

## LIVELIHOOD



**490**

STUDENTS TRAINED IN  
VOCATIONAL TRAINING PROGRAMS



**300+**

JOBS CREATED



**1,800**

HOURS OF VOCATIONAL  
LEARNING SESSIONS

## ENVIRONMENT



**24+ tons**

WASTE CLEANED



**BENGALURU**



**INR 31+ crs**  
Funds raised

**1,000**  
NGOs  
Supported

**2,000**  
Volunteers

**4,000**  
Volunteering  
Hours

### LIVELIHOOD



**2,000**

STUDENTS TRAINED IN  
VOCATIONAL TRAINING  
PROGRAMS



**1,645**

JOB'S CREATED

### EDUCATION



**330**

ANGANWADIS  
SUPPORTED



**900**

CHILDREN WITH IMPROVED  
LEARNING LEVELS

### HEALTH AND SANITATION



**102**

HEALTH EDUCATORS  
TRAINED



**1.5 lakhs**

CITIZENS MADE AWARE



**80,000**

PATIENTS GIVEN ACCESS TO TREATMENT



**5,300**

PARENT / TEACHER  
BODIES TRAINED

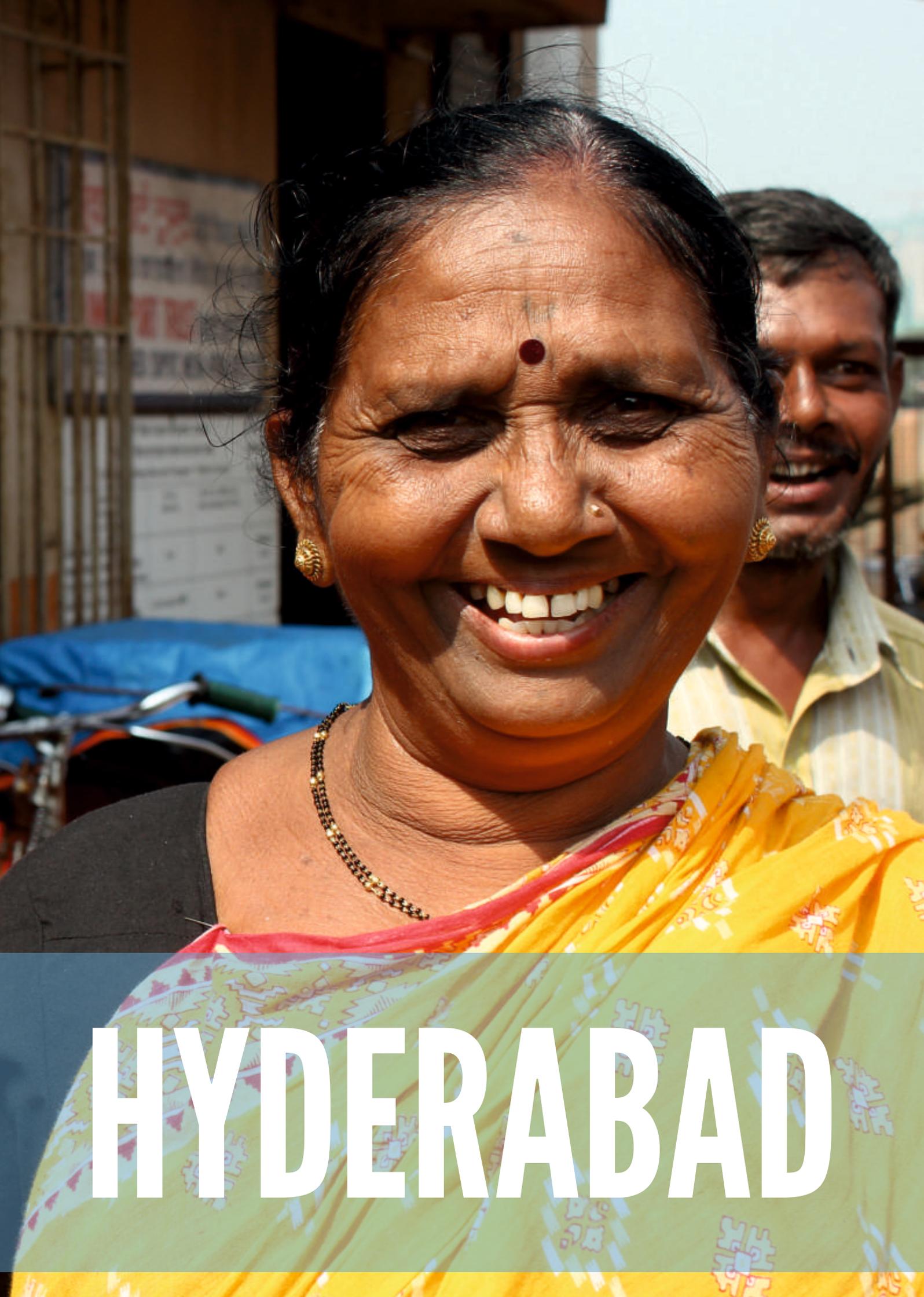
### ENVIRONMENT

**26,000**

TREES PLANTED

**18**

LAKES REJUVENATED



**HYDERABAD**



**68,000** Lives Impacted    **46** NGOs Supported    **800** Volunteers    **5,000** Volunteering Hours    **INR 16 crs** Funds raised

**LIVELIHOOD & EDUCATION**

		
<b>589</b>	<b>1,801</b>	<b>13,000</b>
STUDENTS TRAINED IN VOCATIONAL TRAINING PROGRAMS	PARENTS AND TEACHERS TRAINED	NUMBER OF CHILDREN WITH IMPROVED LEARNING SKILLS
		
<b>1,801</b>	<b>230</b>	<b>28,654</b>
MOTHERS IMPACTED	SCHOOLS IMPACTED	MID-DAY MEALS PROVIDED
		
<b>857</b>		
TEACHERS TRAINED		

**HEALTH**

	
<b>10</b>	<b>50</b>
TOILET BLOCKS CONSTRUCTED	MEDICAL CAMPS CONDUCTED
	
<b>1,250</b>	<b>10</b>
PATIENTS GIVEN ACCESS TO TREATMENT	SCHOOLS EQUIPPED WITH SANITATION & DRINKING WATER FACILITIES

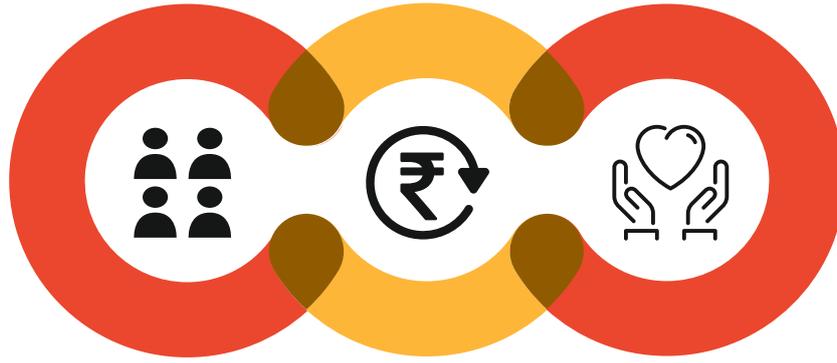
**ENVIRONMENT**

	
<b>1,200</b>	<b>7</b>
TREES PLANTED	SOLAR PLANTS SETUP ~35KW SOLAR POWER

		
<b>160</b>	<b>1,260</b>	<b>28,654</b>
BAGS BLOOD DONATED	PEOPLE BENEFITTED DUE TO CLINICS AND HEALTH CARE FACILITIES	MEALS PROVIDED TO IMPROVE NUTRITION



# KOLKATA



**365+**  
Lives  
Impacted

**INR 52+ lakhs**  
Funds raised

**1**  
NGOs  
Supported

**HEALTH**



**14**

**TOILET BLOCKS  
CONSTRUCTED**



**2**

**SCHOOLS EQUIPPED WITH SANITATION  
& DRINKING WATER FACILITIES**



**1**

**CITIZENS AWARENESS PROGRAM**

# Tata Steel 25K Run



For the third consecutive year, United Way Kolkata was the Philanthropy Partner for the Tata Steel 25K run. Through this marathon, 18 corporates registered to donate to a charity of their choice and also sponsor a team to take part in the marathon. 27 NGOs registered for the event as well. INR 45.65 lakhs was raised for various organizations working in key issue areas such as education, health, disability, environment etc.



**DELHI**



**9,500**  
Lives  
Impacted

**18**  
NGOs  
Supported

**500**  
Volunteers

**100**  
Volunteering  
Hours

**INR 12+ crs**  
Funds raised

## LIVELIHOOD



**228**  
STUDENTS TRAINED  
IN VOCATIONAL  
TRAINING PROGRAMS



**73**  
JOBS CREATED

## EDUCATION



**24**  
SCHOOLS  
IMPACTED



**6**  
LEARNING  
CENTERS SETUP



**9,292**  
HOURS OF  
LEARNING  
SESSIONS

## HEALTH AND SANITATION



**10**  
HEALTH EDUCATORS  
TRAINED



**800**  
PEOPLE RECEIVED HEALTH  
CHECKUPS (EYE CAMPS)



**20**  
ANGANWADIS  
SUPPORTED



**4,307**  
CHILDREN WITH  
IMPROVED LEARNING  
LEVELS



**865**  
MID-DAY MEALS  
PROVIDED



**225**  
MEALS PROVIDED TO  
IMPROVE NUTRITION



**1,440**  
PATIENTS GIVEN ACCESS  
TO TREATMENT



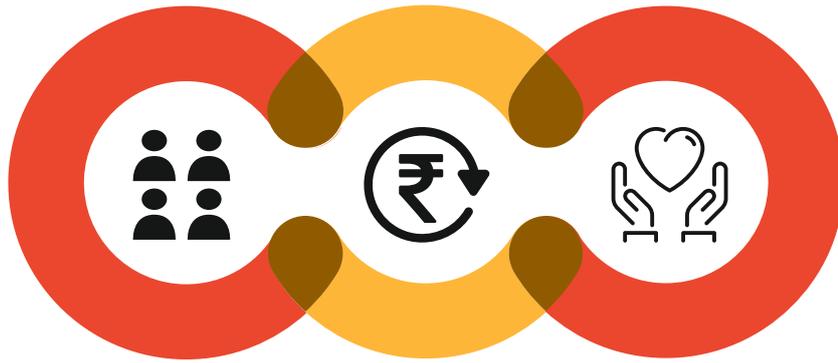
**217**  
TEACHERS TRAINED



**3,250**  
MOTHERS IMPACTED



# CHENNAI



**2+ lakhs**

Lives  
Impacted

**INR 4+ crs**

Funds  
raised

**53**

NGOs  
Supported

## FUNDS DISTRIBUTION



**13%**

ENVIRONMENT



**42%**

HEALTH &  
SANITATION



**45%**

EDUCATION  
AND  
LIVELIHOOD

### Livelihood

2500 farmers impacted out of which 90% are women

## EDUCATIONAL



**55**

BOYS GOT ACCESS TO QUALITY EDUCATION AND RESIDENTIAL FACILITIES

## BORN LEARNING CAMPAIGN



**10**

ANGANWADIS SUPPORTED



**250**

CHILDREN HAVE BECOME SCHOOL READY



**1,000**

INDIRECT BENEFICIARIES

## HEALTH AND SANITATION

### WASH IN SCHOOLS



**14**

SCHOOLS IMPACTED



**19,642**

CHILDREN IMPACTED



**13**

TOILET BLOCKS CONSTRUCTED

### PALLIATIVE CARE



**1,000**

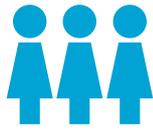
PATIENTS SERVED IN PALLIATIVE CARE UNIT EVERY MONTH

### MENSTRUAL HYGIENE



**7**

SCHOOLS SUPPORTED



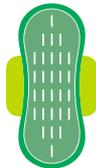
**4,800**

ADOLESCENT GIRLS REACHED OUT TO



REDUCED USAGE OF SYNTHETIC PADS BY

**33,600**



**24,000**

ECO-FRIENDLY SANITARY PADS DISTRIBUTED

## ENVIRONMENT

**6**

LOCATIONS

**100**

VOLUNTEERS

**410**

SAPLINGS

**95%**

SAPLINGS SURVIVAL RATE

**40**

VOLUNTEERS

**1 tonne**

OF GARBAGE CLEANED

## Rehabilitation

Established the first child-friendly court in Tamil Nadu and 4th in the country



# FINANCIALS

# UNITED WAY INDIA NETWORK - CONSOLIDATED FINANCIALS

Particulars	Amount (INR)
<b>ASSETS</b>	
Fixed Asset	1,66,62,947
Investments	22,84,25,843
Current Assets	78,56,44,205
<b>Total Asset</b>	<b>103,07,32,995</b>
<b>LIABILITIES</b>	
Capital Accounts (Corpus)	17,14,97,902
Earmark Funds	28,99,94,478
Current Liabilities	4,59,63,910
<b>Income &amp; Expenditure Accounts</b>	
Opening Balance	35,18,72,617
Transfer From Current Year	17,14,04,088
<b>Total Liabilities</b>	<b>103,07,32,995</b>
<b>REVENUE</b>	
Contribution	137,80,37,082
Other Revenue	5,86,13,715
<b>Total Revenue</b>	<b>143,66,50,797</b>
<b>EXPENSES</b>	
Program Expenses	116,78,07,008
General & Administrative	9,70,18,370
<b>Total Expenses</b>	<b>126,48,25,378</b>

## INDIA

Particulars	Amount (INR)
Contribution	20,54,57,345
Other Revenue	28,833
<b>Total Revenue</b>	<b>20,54,86,178</b>
Program Expenses	19,42,95,988
General and Administrative	1,65,27,865
<b>Total Expenses</b>	<b>21,08,23,854</b>

## MUMBAI

Particulars	Amount (INR)
Contribution	45,22,30,345
Other Revenue	4,00,44,749
<b>Total Revenue</b>	<b>49,22,75,094</b>
Program Expenses	45,22,30,345
General and Administrative	3,02,02,855
<b>Total Expenses</b>	<b>48,24,33,200</b>

## CHENNAI

Particulars	Amount (INR)
Contribution	4,13,60,892
Other Revenue	4,76,700
<b>Total Revenue</b>	<b>4,18,37,592</b>
Program Expenses	3,71,35,536
General and Administrative	42,80,727
<b>Total Expenses</b>	<b>4,14,16,263</b>

## BENGALURU

Particulars	Amount (INR)
Contribution	30,39,18,068
Other Revenue	85,86,561
<b>Total Revenue</b>	<b>31,25,04,629</b>
Program Expenses	16,57,63,683
General and Administrative	2,44,22,619
<b>Total Expenses</b>	<b>19,01,86,302</b>

## KOLKATA

Particulars	Amount (INR)
Contribution	52,29,601
Other Revenue	31,865
<b>Total Revenue</b>	<b>52,61,466</b>
Program Expenses	78,31,953
General and Administrative	11,80,948
<b>Total Expenses</b>	<b>90,12,901</b>

## HYDERABAD

Particulars	Amount (INR)
Contribution	15,68,51,659
Other Revenue	12,51,675
<b>Total Revenue</b>	<b>15,81,03,334</b>
Program Expenses	12,83,82,876
General and Administrative	79,79,934
<b>Total Expenses</b>	<b>13,63,62,810</b>

## BARODA

Particulars	Amount (INR)
Contribution	9,23,31,375
Other Revenue	73,10,100
<b>Total Revenue</b>	<b>9,96,41,475</b>
Program Expenses	7,16,76,848
General and Administrative	88,73,196
<b>Total Expenses</b>	<b>8,05,50,044</b>

## DELHI

Particulars	Amount (INR)
Contribution	12,58,87,398
Other Revenue	9,15,098
<b>Total Revenue</b>	<b>12,68,02,496</b>
Program Expenses	11,83,21,732
General and Administrative	47,31,173
<b>Total Expenses</b>	<b>12,30,52,906</b>



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Former CEO & MD of Tata  
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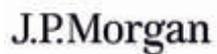
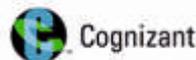
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DIARY

TWO THOUSAND FOURTEEN

2014

# OUR CORPORATE PARTNERS





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